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- Austrian "performance paradox - Strong potential relation of LM-research to practice Little usage of research in High share of commissioned

research related to practical issues – ("cost-efficiency") - short term orientation, targeting

High density of relationships among "insiders" - actors know each other and what to expect

from each other

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Little usage of research in political-practical decisions - lack of foresight, lack of time - weak "absorption-potential"

**Practioners** in education and training institutions not involved in research

"Lock-in" – cleavages to outsiders





















